



OPPORTUNITY FOR VOLUNTEER'S PROGRAMME

Kilimanjaro International Leather Industries Company Limited (KLIICL) is established as a Joint Venture Company between PSSSF and Tanzania Prisons Service through its Company known as Prisons Corporation Sole. Our main objective is to produce, distribute and sale quality leather, sole and leather products at a reasonable and competitive price using quality raw materials, modern technology, qualified personnel, and highest degree of customer service.

JOB TITLE: Volunteers (18 Posts)

JOB LOCATION: Interested candidates should mention the region of his/her preference in his/her application.

KLIICL is pleased to announce **18 (Eighteen)** opportunities for young qualified, energetic, dynamic and proactive Tanzanians and graduates in Sales and Marketing field from a recognised learning institutions to be based in **Dodoma (2 posts), Geita (2 posts), Kahama (2 posts), Dar es Salaam (2 posts), Mwanza (2 posts), Tanga (2 posts), Arusha (2 posts), Mbeya (2 posts) and Morogoro (2 Posts)** who will work under the supervision of Sales Executives located at particular region for the period of one year for the purpose of providing the candidates with an opportunity to gain practical work experience through active engagement in day to day sales and marketing activities so as to excel in the career with KLIICL or other similar industries.

KLIICL will provide modest commission for item sold (sales revenue based commission) as per Sales Commission Policy during the period of engagement.

KEY DUTIES AND RESPONSIBILITIES

- a) Sell KLIICL products in allocated areas
- b) Provide excellent customer service to clients
- c) Record and attend customer complaints in his/her area of operation so as to maintain good customer relationship and protect Company's interest
- d) Maintain positive business relationships with customers to ensure future sales
- e) Prepare daily and weekly sales plan and submit sales report including meeting sales target
- f) Open up and develop new markets in his/her area of operation that in turn will translate into higher sales

- g) Manage stock and sales revenue and ensure no loss is generated from the sales unit
- h) Perform any other related duties as may be assigned by the supervisor

MODE OF APPLICATION

Interested applicants are required to provide detailed curriculum vitae indicating 3 reliable referees with their reliable contacts. certified copies of academic certificates as follows:

- Form IV/VI National Examination Certificate.
- Degree/ Advanced Diploma/ Certificate
- Birth certificate,

Applications should be submitted by post or hand delivery to the following address, not later than Friday, 22nd October, 2021.

**Managing Director,
Kilimanjaro International Leather Industries Company Limited,
Plot 581, Block LLL, Moshi - Arusha Road
P.O. Box 74,
MOSHI, TANZANIA.**

Note:

This advert can also be accessed through the Company's website www.klicl.co.tz



KILIMANJARO INTERNATIONAL LEATHER INDUSTRIES CO. LTD
